### Al Glossary for Today's Meeting

### **Core Concepts**

**Artificial Intelligence (AI)** – Computer systems that perform tasks that typically require human intelligence, such as understanding language, recognizing patterns, making predictions, or solving problems.

**Machine Learning (ML)** – Algorithms that learn from data to recognize patterns and improve their performance without being explicitly programmed.

**Generative AI** – AI models that create new content such as text, images, audio, or code rather than simply analyzing existing data.

**Large Language Models (LLMs)** – Al models trained on massive text datasets that understand and generate human-like language. Most chatbots and text-based assistants use LLMs.

**Reasoning Engines** – Al systems designed to analyze information, apply logic, and reach conclusions that can be explained.

**Diffusion Models** – Al systems that create realistic images, video, or audio by turning random noise into a finished product through many small refinements.

**Artificial General Intelligence (AGI)** – A hypothetical level of AI that can perform any intellectual task a human can. There is no agreed-upon definition, and no system today meets this standard.

**Artificial Superintelligence (ASI)** – A theoretical form of AI that would surpass human intelligence in all areas. ASI is currently considered science fiction.

**Foundational Model Builders** – The companies that design and train the large-scale AI models used across the industry, such as OpenAI, Google DeepMind, Anthropic, Mistral, and Meta.

**Hyperscalers** – Global cloud infrastructure providers like Amazon Web Services, Microsoft Azure, and Google Cloud that supply the compute power needed to train and run advanced AI systems.

### **Agents and Agentic Systems**

**Agents** – Independent AI programs that perform specific tasks, such as summarizing emails, generating reports, or scheduling meetings.

**Agentic Systems** – Connected groups of AI agents that collaborate to complete multi-step workflows with human oversight.

**Management Control Protocol (MCP)** – A standard that allows Al agents and applications to communicate, authenticate, and share information securely.

**AdCP (Ad Control Protocol)** – A standard that defines how AI agents, advertisers, and publishers exchange information during automated ad transactions. It supports faster, transparent, and auditable ad buying.

**ACP (Agentic Commerce Protocol)** – A standard that lets AI agents negotiate, purchase, and complete transactions within defined business rules. It creates the framework for secure, auditable machine-to-machine commerce.

### **Connecting AI Systems**

**API (Application Programming Interface)** – A set of software rules that lets one system talk to another. APIs make it possible for AI tools to pull data from CRMs, ERPs, or other enterprise systems.

**Retrieval-Augmented Generation (RAG)** – A technique that lets Al systems look up trusted information before answering, improving accuracy and reducing hallucinations.

**Context Window** – The amount of information an AI model can consider at one time. A larger window means the model can handle longer or more complex prompts.

**Knowledge Graph** – A structured database that links facts and relationships so AI systems can reason over them. Often used to improve retrieval, accuracy, and personalization.

**Vector Database** – A database optimized for storing and retrieving data as numerical representations. It enables AI systems to find information by meaning rather than by exact match.

**Data Fabric** – An integrated layer of data and tools that connects disparate sources, enabling AI systems to find and use information consistently across the enterprise.

### **Developing and Adapting Al**

**Fine-Tuning** – Customizing a pre-trained model with specific company data to improve accuracy for a defined task or domain.

**Low-Code AI** – Development platforms that let users build AI workflows with minimal programming. Useful for technical teams that need to move quickly.

**No-Code AI** – Visual tools that let anyone build AI applications through drag-and-drop interfaces. Ideal for prototypes and internal tools.

**Synthetic Data** – Artificially generated data used to train or test Al models when real data is limited or sensitive. Helps reduce privacy risks and improve model performance.

**Evaluation Data Set** – A controlled data sample used to measure model accuracy, reliability, and bias before deployment.

### **Prompting and Context Design**

**Prompt Engineering (aka Prompt Crafting)** – The craft of writing precise and structured inputs that guide AI systems to deliver relevant, high-quality responses.

**Pre-Prompt** – The hidden or system-level instructions that shape how an AI responds before any user input is processed.

**Meta Prompt** – A higher-level instruction that defines how an AI should interpret and respond to all other prompts within a session or workflow.

**JSON Context Profile** – A structured data file that defines roles, tone, audience, and behavioral rules for an AI system to maintain consistent responses across sessions.

**Prompt Orchestration** – Coordinating multiple prompts or AI tools to complete a multi-step task. Used in enterprise systems to make outputs repeatable and auditable.

**Context Engineering** – Structuring information so AI systems understand what matters before generating a response. The goal is relevance, accuracy, and alignment with business intent.

### **Creative and Human-Language Interfaces**

**Vibe Coding / Vibe Marketing / Vibe Anything** – Giving an AI a desired tone, mood, or style in plain language and letting it create content that matches it.

AEO (Answer Engine Optimization, aka Generative Engine Optimization or GEO) – Structuring content so AI assistants and search engines can understand, cite, and present it accurately in AI-generated answers.

This includes using **JSON-LD** (**JavaScript Object Notation for Linked Data**) – a standard format for embedding structured, machine-readable information into websites so Al systems can understand brand facts, products, and context.

#### **Governance and Measurement**

**Guardrails (Governance Layer)** – The rules, controls, and processes that manage how AI systems are deployed, monitored, and audited inside an organization.

**Al Policy** – The documented set of guidelines that govern how Al is used responsibly across an organization, including ethics, compliance, and data protection.

**Model Card** – A standardized summary that documents a model's purpose, training data, limitations, and performance metrics. Used for transparency and accountability.

**Audit Trail** – A secure record of who interacted with an AI system, when, and how. Required for compliance and governance.

**Evals** – Measurements used to evaluate how well an AI model performs, including accuracy, reliability, and cost.

#### Information and Research Tools

**Deep Research Tools** – Al tools that search, summarize, and synthesize information from multiple sources. Examples include Perplexity, NotebookLM, and ChatGPT with browsing.

#### These Terms Will Continue to Evolve

These terms will continue to evolve, just as AI itself does. While we may not yet have an AI equivalent of "Google it," taking a moment to align on definitions in meetings will ensure clarity, better decisions, and stronger business outcomes.

#### **About Shelly Palmer**

**Shelly Palmer** is the Professor of Advanced Media in Residence at Syracuse University's S.I. Newhouse School of Public Communications and CEO of The Palmer Group, a consulting practice that helps Fortune 500 companies with technology, media and marketing. Named LinkedIn's "Top Voice in Technology," he covers tech and business for *Good Day New York*, is a regular commentator on CNN and writes a popular daily business blog. He's a bestselling author, and the creator of the popular, free online course, *Generative AI for Execs.* Follow @shellypalmer or visit shellypalmer.com.